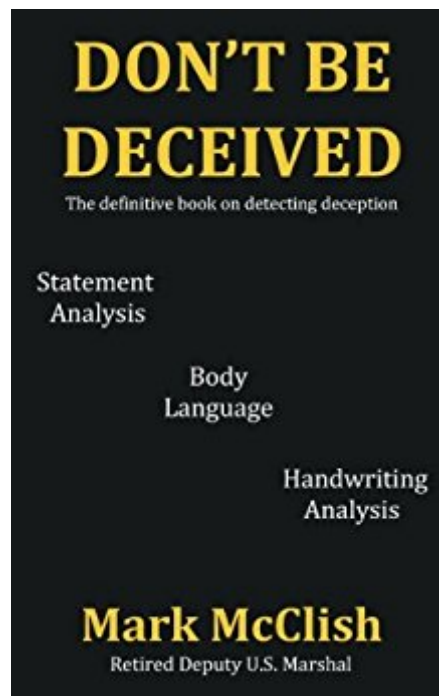




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Don't Be Deceived: The Definitive Book On Detecting Deception



Synopsis

The methods discussed in this book offer numerous opportunities for an interviewer - be it a parent, a spouse, a boss or a law enforcement official - to detect deception. Without the aid of a machine, there are three ways you can determine if someone is lying; by analyzing how a person phrases his statement, by observing a subject's non-verbal gestures, and by examining a person's handwriting traits. Mark McClish brings these three methods together for detecting deception in his book *Don't Be Deceived*. People's words will betray them. Mr. McClish's Statement Analysis [®] techniques will show you how to examine the language used in a verbal and written statement to determine if the person is being truthful. When a person knowingly tells a lie, it will create a degree of stress which usually surfaces in the form of a body movement. You will learn some of the common non-verbal signs that indicate a person is being deceptive. *Don't Be Deceived* also discusses several handwriting traits that can show if a person is being dishonest. How letters are formed, how much pressure is used, and how lines of writing are sloped can give us insight into a person's thought process. When individuals are lying, their words, actions, and writing styles can reveal their deception.

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Book Information

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Customer Reviews

This book is informative but a bit disjointed, in that its sometimes is a text book, and sometimes a story book. The author undoubtedly is the expert on his subject but he isn't a writer. He will offer a theory or principle then tell you a real life story to illustrate it. He tends to lay out a story then say, "see thats how it works" but often he adds to the theory he is discussing, conclusions that he alone can make that the reader cannot see so clearly. This is confusing but if you study it hard enough most times the connection becomes clearer but not slways. I learned a lot from the read, so it was a useful book.

This may literally be the most interesting book that I have ever read. While non-fiction has the potential to be dull, the writing is fascinating and engaging, with use of many examples that were national news.

This Book Gets to the the Point with Clarification. It is a Great Additional Source for any Forensic Document Examiner and CTA Handwriting Profile. Combining Statement Analysis with Handwriting Analysis and Forensic Document Examination will Give the Examiner an Edge. To Have the Ability to Get an Insight Addition to Document Examination is an added Plus.I Have Been an Examiner for over 32 Years, and it is an Excellent way to Help Your Client. By Targeting the Criminal for Forgery and Fraud, Email Stalkers, Typed Letters, Formal Contracts and more. The combination of Statement Analysis and Handwriting Analysis with CTA Profiling along with Forensic Document Examination will Give the Examiner an Edge and a Better way to Serve the Client. For anyone that is a Skeptic, thinking that just using Document Examination alone is enough is a Fool, Think Again. I Highly Recommend this Book.

The seller gets 5 stars!!! but the book is so so...

This book is really useful. It is written in an easy to understand style that makes it pleasant to read. The book has many examples of statements from well known cases and pinpoints exact words, phrases, and things to look for in statements that indicate deception. After reading this book you'll be able to spot the red flags right away when reading statements people make in the news or

wherever.

I learned so much from this book. I can't wait to put what I've learned into use. Great overview of a tricky area.

I don't think the magnitude of this book is appreciated enough. As a trial court attorney, this book revolutionized the way I litigate. I can't stress this enough, this book is a revolution, it's the body language of speech.

Great book! As a detective, I regularly interview and interrogate people. Body language has always been in my arsenal of techniques in distinguishing deception and truthful statements and I could often tell by the words people were using as well, but didn't know what specific words were deceptive, truthful or why. After reading this book I can point out deceptive and truthful language and specifically tell my co-workers and bosses why I believe someone is telling the truth or being deceptive. Learning to read deception can save you and your Department time while working cases. This is a book that I will reference as a reminder from time to time and let others know about. Amazing job compiling this information. All success starts with communication and interpretation.

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